

## NO CHEATERS.....FARMER'S SUCCESS PLAN

1. Subsidized and sub-standard dairy imports cause unfair competition for U.S. dairy farmers.
2. A uniform nationwide price would prevent shipping to gain price advantages.
3. Whoever controls supply controls the price. Processors are pricing farmers out of business to control supply, keeping profits scarcely above cost and encouraging over production with volume allowance, which will not be allowed.
4. Farmers have a life long history of cheating. Every voluntary, independent or government program that was ever used to price anything failed because of cheaters.
5. It has been known that farmers will not agree to any program that they cannot cheat on, resulting in low to below cost for milk prices.

To solve this problem, supply must be controlled by farmers. A single farmer's yearly contribution to the nation's supply of milk is like 3 grains of sand in the sand box. Farmers have no way of knowing whether to increase or decrease supply but invariably produce too much. Supply needs to be kept in check to insure adequate price.

-We need to establish a gate price that demand would control by itself. \$27 per hundred-weight would allow sufficient income to pay health insurance, needed repairs, upgrade machinery, tractors, mortgages, truck, car, family living, without government subsidy.

-We need to reduce supply at 1% per month to match supply with price \$27 per hundred-weight, which we have established as a gate price and would continue to do so each month until price reaches \$27 gate price, according to Mercantile Exchange with imports included on the plan.

-At this point, supply and price is controlled by itself. If retail price changes up or down, so would supply. For example: If retail price goes down \$1.00, supply would go down by 1%. If retail price goes up \$1.00, supply goes up 1%. The supply would automatically adjust itself.

-Processors that need more milk can offer higher prices for quality and nutritional premiums, including butterfat and protein, to encourage farmers to switch to their plant as long as it is the same for everyone.

-Canada supply management is \$30 to the farmer and their retail price is less than ours

SO WHO'S GETTING THE DIFFERENCE?

-The consumer demand simply control's supply and price.

**Now for the cheaters:**

In order to make this plan work, we need to prevent cheating. Anyone that produces over their yearly quota will lose the overage from their quota, and would be allowed to do so until all their quota was gone. At that point, the dairy would be required to stop buying his milk. This way supply is being controlled by retail price and demand and no government....no cheaters. There simply would be no cheaters....and farmers could **always** count on retail demand to set the **price**.

In the past, farmers have been victims of overproduction and low prices encouraged by government, cheap food policy and a desire to trade on the world market. The government allows sub-standard and subsidized dairy imports that cause unfair competition for U.S. Dairy Farmers, and then subsidizes U.S. Farmers which depresses dairy prices even more. Farmers need to be assured they will receive their share of the profits that have been generated but couldn't receive. **Farmers need to manage the supply!** With a plan that consumer demand would control price and supply which contends with fair imports, uniform prices and supply that insures desirable profits with assurance that other farmers will not abuse the system. A plan that cannot be manipulated, influenced or controlled by anyone.

The National Dairy Board would administrate supply after removal from all government control, with salary controlled by the national average. Maybe Farmer's Union will help.

1. Quota is assigned as a result, of production average with anniversary being enforcement date.
2. Quota would be awarded at no charge to the farm, not the farmer, and cannot be transferred or sold to anyone. With exception of "new owner."
3. The National Dairy Board will buy part or all of the farm Quota to allow other uses of that farm. That Quota would be eliminated from the supply and would not be awarded to anyone.
4. New 500,000 lb. Quotas can be issued by lottery to applicants who apply by using every 7<sup>th</sup> (or whatever is needed) 1% of increase in supply to form new start-ups.
5. This plan was written with the farmer's interest in mind and may not be enjoyed by some who's existence may no longer be useful or who's objective may be different.
6. Co-ops and government's cheap food policies have different objectives and has nothing to do with a farmer's right to control their own destiny.

Farmers need to produce a product that consumers want with more nutrition and fewer chemicals and deception in advertising. Round-up, Atrazine and BGH are not nutrients. If you want to sell your product, you need to take responsibility for it and give consumers what they want and will buy. Raise and keep bulls that carry A2-A2 milk trait (helpful for lactose intolerant people), the kappa casein BB gene (that will increase cheese yield), breed with polled bulls that increase butter fat, and protein, increase pasture raised, organic fed, gmo free, and grain free milk and more. Make changes that matter.

***If you don't care when it matters, when does it matter you care?***

FARMERS HAVE BEEN FARMING FOR FUN LONG ENOUGH.  
IT'S TIME THEY FARM FOR FUN & PROFIT!

First, we need to get rid of the surplus caused by the expansion of mega farms. They caused the problem, they need to correct it. Everyone who produces over 10 million lb. of milk yearly should have the supply quota reduced by 3%/month until the surplus is gone. Farmers that have lost their market get it back, and the gate price is met, including stopping imported dairy products.

Supermarkets are 95% Round-Up ready, cancer is at 50% and other diseases are increasing as well. Most diseases are caused by chemicals in food. Chemical companies own the government and neither cares about the consequences of chemicals on health. But you should care. You need to consider their use in your products - when milk, beef, pork, poultry, barley, oats, and wheat test positive for Round-Up you need to stop using chemicals.

All numbers are examples and further study may be needed.

Organic grass fed, GMO and grain free price would be \$39.15, 45% over target price of \$27.00. Organic, grain fed would be \$35.45, 35% above target price.

#### WHY DO FARMERS NEED A MANDATORY SUPPLY MANAGEMENT?

There have been numerous programs that intend to benefit farmers with very little success. Fifty years later farmers still have the same problem-they don't receive their share of the profits. Co-ops and government are in control of surplus and profits, which have always been the problem, and cheaters prevent success. Some farmers dumped milk, killed calves, sold dairy cows, and heifers and whole herds marked for slaughter, while others bought or raised calves and heifers to take advantage of other's sacrifice. Farmers should know what needs to be done. They need to stop standing on other farmers to benefit themselves, and government needs to stop expanding farms, while hundreds of tanker loads of milk are going in manure pits. It doesn't make sense to produce milk and then dump it. Farmers need to quit sitting on their brains and do what needs to be done to increase profits.

- ❖ This plan contends with surplus and shortage. The price will stay the same all year with minor adjustment of supply.
- ❖ The government has given millions of free money for farm expansion. Do you think you can still compete?
- ❖ When the government imports products that brings down the prices. Do you think they like you? Because they don't. They just want to cut your wages they don't cut the prices of trucks, tractors, combines or fuel to run them.
- ❖ No matter how big and efficient farms become farm prices will always be close to cost. The government will keep it that way.
- ❖ Farmers and their families work from 4 AM to 10 PM without overtime pay, breaks or vacation.

Farmer's Union has held multiple meetings for supply management. This plan is one of several written by farmers to address the low milk price problem. Every time farmers get a fair market price. The government steps in with imports and brings prices right back down. They have given millions of free money to expand dairy. Now some can't compete and have gone out bankrupt. It happens every 6-10 years. These bankruptcies got to stop. The government wants cheap food and low wages so the poor do the billionaires work, I guess. Other prices are going up 40% and more. So if you're going to pay them you need to set a price of milk to cover if farmers need to choose a supply. Management if not this one, a plan. What are you, the hammer or the nail? Farmers should join the Farmer's Union so they can continue to fund this venture.

Logon to: <https://www.wisconsinfarmersunion.com/new-member-form> to complete the application form.

Wisconsin Farmers Union Membership Application

Wisconsin Farmers Union

Instructions

Please consider joining Wisconsin Farmers Union to be a reasoned voice for family farmers across the state!

Select An Option

Student Membership - 1 yr \$15.00 Annually

Family Membership - 1 yr \$30.00 Annually

Associate/Business Membership - 1 yr \$50.00 Annually

Family Membership - 2 yr \$55.00 Once Per Term

Family Membership - 4 yr \$100.00 Once Per Term

Family Membership - Lifetime \$2,000.00 Family Membership - Lifetime

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